

## Summary Table

	Jan-10	Dec-09	Jan-09
<b>UK Domiciled</b>			
Total funds under management	£ 470.1 bn	£ 480.6 bn	£ 357.1 bn
ISA <sup>^</sup> funds	£ 91.6 bn	£ 93.8 bn	£ 70.8 bn
OEIC funds	£ 297.8 bn	£ 303.7 bn	£ 224.3 bn
Total gross sales	£ 11,562.8 m	£ 11,234.3 m	£ 8,916.4 m
Gross retail sales	£ 7,211.0 m	£ 7,562.9 m	£ 5,487.4 m
Gross ISA <sup>^</sup> sales	£ 841.9 m	£ 879.6 m	£ 499.9 m
Gross institutional sales	£ 4,351.8 m	£ 3,671.4 m	£ 3,429.0 m
Total net sales	£ 2,750.3 m	£ 2,518.0 m	£ 1,928.2 m
Net retail sales	£ 1,818.2 m	£ 2,187.7 m	£ 1,172.7 m
Net ISA <sup>^</sup> sales	£ 174.1 m	£ 209.7 m	£ 2.0 m
Net institutional sales	£ 932.1 m	£ 330.3 m	£ 755.5 m
Number of funds	2,396	2,411	2,394
Of which OEICs	1,659	1,670	1,644
Number of companies	107	109	111
Number of OEIC providers	81	82	83
<b>Overseas Domiciled</b>			
Total funds under management	£ 24.4 bn	£ 24.9 bn	£ 15.5 bn
Total gross sales	£ 1,072.9 m	£ 1,544.0 m	£ 434.3 m
Gross retail sales	£ 626.7 m	£ 780.8 m	£ 227.3 m
Gross institutional sales	£ 446.3 m	£ 763.2 m	£ 207.0 m
Total net sales	£ 49.4 m	£ 418.8 m	£ 23.0 m
Net retail sales	-£ 151.0 m	£ 271.6 m	£ 58.2 m
Net institutional sales	£ 200.4 m	£ 147.2 m	-£ 35.3 m
Number of funds	584	579	582
Number of companies	30	30	30

**SUMMARY OF UK DOMICILED FUNDS UNDER MANAGEMENT BY ASSET CLASS 2000 - 2009**



END PERIOD		UK Domiciled Funds Under Management £mn														
		Total <sup>A</sup>	Equity		Bond		Money Market		Balanced		Property		Other		ISA <sup>A</sup>	
			Funds Under Management	% of Total	Funds Under Management	% of Total	Funds Under Management	% of Total	Funds Under Management	% of Total	Funds Under Management	% of Total	Funds Under Management	% of Total	Funds Under Management	% of Total
2000	2000	261,085	214,066	82.0%	22,812	8.7%	1,096	0.4%	18,989	7.3%	540	0.2%	3,582	1.4%	75,195	28.8%
2001	2001	235,796	186,708	79.2%	25,403	10.8%	1,212	0.5%	18,539	7.9%	675	0.3%	3,259	1.4%	68,126	28.9%
2002	2002	194,546	144,053	74.0%	30,398	15.6%	1,309	0.7%	14,739	7.6%	955	0.5%	3,092	1.6%	57,916	29.8%
2003	2003	241,259	179,249	74.3%	38,210	15.8%	1,780	0.7%	16,993	7.0%	1,084	0.4%	3,943	1.6%	68,651	28.5%
2004	2004	275,806	202,982	73.6%	42,037	15.2%	2,188	0.8%	20,066	7.3%	3,100	1.1%	5,433	2.0%	75,311	27.3%
2005	2005	347,418	252,931	72.8%	52,291	15.1%	2,737	0.8%	26,146	7.5%	6,187	1.8%	7,127	2.1%	84,142	24.2%
2006	2006	410,194	293,674	71.6%	59,015	14.4%	3,791	0.9%	31,627	7.7%	12,979	3.2%	9,109	2.2%	90,543	22.1%
2007	2007	467,876	316,887	67.7%	80,447	17.2%	5,263	1.1%	36,458	7.8%	12,482	2.7%	16,339	3.5%	90,659	19.4%
2008	2008	361,686	224,867	62.2%	75,000	20.7%	3,200	0.9%	29,643	8.2%	7,715	2.1%	21,260	5.9%	73,585	20.3%
2009	2009	480,601	293,120	61.0%	95,568	19.9%	4,641	1.0%	39,158	8.1%	9,700	2.0%	38,415	8.0%	93,846	19.5%
2008	Q1	432,516	283,519	65.6%	78,603	18.2%	5,549	1.3%	33,933	7.8%	11,294	2.6%	19,618	4.5%	82,943	19.2%
	Q2	425,142	276,106	64.9%	78,695	18.5%	5,390	1.3%	33,948	8.0%	10,797	2.5%	20,207	4.8%	88,014	20.7%
	Q3	379,885	238,215	62.7%	74,749	19.7%	5,345	1.4%	31,013	8.2%	9,763	2.6%	20,801	5.5%	77,691	20.5%
	Q4	361,686	224,867	62.2%	75,000	20.7%	3,200	0.9%	29,643	8.2%	7,715	2.1%	21,260	5.9%	73,585	20.3%
2009	Q1	348,891	205,195	58.8%	76,829	22.0%	4,999	1.4%	27,601	7.9%	6,803	1.9%	27,463	7.9%	67,937	19.5%
	Q2	389,352	231,800	59.5%	84,283	21.6%	5,013	1.3%	31,637	8.1%	6,758	1.7%	29,862	7.7%	76,295	19.6%
	Q3	463,338	282,447	61.0%	94,914	20.5%	4,987	1.1%	37,478	8.1%	7,847	1.7%	35,664	7.7%	90,095	19.4%
	Q4	480,601	293,120	61.0%	95,568	19.9%	4,641	1.0%	39,158	8.1%	9,700	2.0%	38,415	8.0%	93,846	19.5%
2009	Jan	357,076	212,998	59.7%	74,900	21.0%	4,859	1.4%	28,477	8.0%	7,330	2.1%	28,513	8.0%	70,779	19.8%
	Feb	341,161	199,235	58.4%	75,884	22.2%	4,825	1.4%	27,177	8.0%	6,917	2.0%	27,123	8.0%	66,831	19.6%
	Mar	348,891	205,195	58.8%	76,829	22.0%	4,999	1.4%	27,601	7.9%	6,803	1.9%	27,463	7.9%	67,937	19.5%
	Apr	375,159	226,895	60.5%	78,676	21.0%	4,790	1.3%	29,455	7.9%	6,834	1.8%	28,509	7.6%	74,093	19.7%
	May	391,012	235,436	60.2%	82,286	21.0%	4,814	1.2%	31,653	8.1%	6,751	1.7%	30,072	7.7%	76,706	19.6%
	Jun	389,352	231,800	59.5%	84,283	21.6%	5,013	1.3%	31,637	8.1%	6,758	1.7%	29,862	7.7%	76,295	19.6%
	Jul	412,149	248,336	60.3%	86,771	21.1%	5,006	1.2%	33,458	8.1%	6,891	1.7%	31,688	7.7%	80,294	19.5%
	Aug	439,296	266,301	60.6%	91,680	20.9%	4,881	1.1%	35,361	8.0%	7,211	1.6%	33,862	7.7%	86,115	19.6%
	Sep	463,338	282,447	61.0%	94,914	20.5%	4,987	1.1%	37,478	8.1%	7,847	1.7%	35,664	7.7%	90,095	19.4%
	Oct	459,209	277,463	60.4%	94,884	20.7%	4,956	1.1%	37,340	8.1%	8,280	1.8%	36,286	7.9%	89,263	19.4%
	Nov	467,016	281,729	60.3%	96,452	20.7%	4,796	1.0%	37,959	8.1%	8,888	1.9%	37,192	8.0%	90,437	19.4%
	Dec	480,601	293,120	61.0%	95,568	19.9%	4,641	1.0%	39,158	8.1%	9,700	2.0%	38,415	8.0%	93,846	19.5%
2010	Jan	470,080	280,594	59.7%	98,296	20.9%	4,730	1.0%	38,138	8.1%	10,093	2.1%	38,229	8.1%	91,596	19.5%

Note - Each month small revisions to figures may have been made since previous press release. This reflects additional information received.

<sup>A</sup> Includes IMA estimates for fund supermarkets of £27.5 billion of ISA funds under management in January 2010

<sup>A</sup> From January 2007 IMA FUM figures include additional institutional funds which account for the increase in funds under management; there is no longer a £50,000 minimum lump sum constraint. From January 2010, FUM for dual priced funds is based on the bid price (previously the offer price). Also, some additional share classes of institutional funds are included.

Equity includes the following sectors: UK All Companies, UK Smaller Companies, UK Equity Income, UK Equity Income and Growth, Japan, Japanese Smaller Companies, Asia Pacific Excluding Japan, Asia Pacific Including Japan, North America, Europe Including UK, Europe Excluding UK, North American Smaller Companies, European Smaller Companies, Technology and Telecommunications, Global Growth, Global Emerging Markets and Specialist.

Bond includes the following sectors: UK Gilts, UK Index Linked Gilts, £ Strategic Bond, £ Corporate Bond, £ High Yield and Global Bond.

Money Market includes the following sector: Money Market

Balanced includes the following sectors: Active Managed, Balanced Managed, Cautious Managed and UK Equity and Bond Income.

Property includes the following sector: Property

Other includes the following sectors: Protected, Personal Pensions, Unclassified Sector and UK Absolute Return

# SUMMARY OF UK DOMICILED UNIT TRUST / OEIC SALES 2000 - 2009



PERIOD	GROSS SALES £mn				REPURCHASES £mn				NET SALES £mn			
	Total	Retail	of which		Total	Retail	of which		Total	Retail	of which	
			ISAs <sup>^</sup>	Institutional <sup>♦</sup>			ISAs <sup>^</sup>	Institutional <sup>♦</sup>			ISAs <sup>^</sup>	Institutional <sup>♦</sup>
<b>2000</b>	56,907.2	36,647.1	14,035.5	20,260.1	38,790.9	18,907.8	6,273.4	19,883.1	18,116.3	17,739.3	7,762.1	377.0
<b>2001</b>	51,148.5	28,673.4	9,732.0	22,475.1	39,308.1	19,378.4	5,697.6	19,929.7	11,840.5	9,295.0	4,034.6	2,545.5
<b>2002</b>	47,562.4	27,564.1	7,847.0	19,998.3	39,461.2	19,938.9	5,428.0	19,522.3	8,101.2	7,625.2	2,419.1	476.0
<b>2003</b>	46,947.0	28,046.5	6,389.2	18,900.5	37,194.1	19,953.6	4,907.5	17,240.4	9,760.5	8,100.4	1,482.1	1,660.1
<b>2004</b>	54,548.3	30,582.3	6,455.3	23,966.0	48,844.4	25,671.3	7,333.7	23,173.1	5,717.9	4,911.0	-874.9	806.9
<b>2005</b>	75,681.1	40,304.9	7,061.9	35,376.2	63,758.4	31,503.7	8,373.5	32,254.7	11,923.1	8,801.2	-1,311.6	3,121.9
<b>2006</b>	95,611.7	58,034.6	9,254.8	37,577.2	74,838.9	42,730.9	10,119.0	32,108.0	20,772.8	15,303.6	-864.2	5,469.2
<b>2007</b>	113,629.1	66,526.4	9,553.4	47,102.7	109,803.1	57,011.8	10,814.2	52,791.3	3,826.0	9,514.6	-1,260.7	-5,688.6
<b>2008</b>	103,559.1	63,100.1	8,388.0	40,458.9	105,687.6	59,279.6	9,963.0	46,408.0	-2,128.5	3,820.5	-1,575.0	-5,949.0
<b>2009</b>	123,277.2	78,057.6	9,842.2	45,219.6	93,729.5	52,273.0	7,064.7	41,456.5	29,547.7	25,784.6	2,777.5	3,763.1
<b>2008 Q1</b>	26,325.8	16,109.8	2,116.3	10,216.0	25,908.9	16,020.3	2,583.3	9,888.6	416.9	89.5	-466.9	327.4
<b>2008 Q2</b>	28,267.9	17,211.1	2,961.4	11,056.8	26,330.0	14,935.6	2,931.2	11,394.4	1,937.9	2,275.5	30.3	-337.6
<b>2008 Q3</b>	23,955.1	14,728.6	1,771.4	9,226.5	28,530.0	15,250.2	2,764.0	13,279.7	-4,574.8	-521.6	-992.7	-4,053.2
<b>2008 Q4</b>	25,010.2	15,050.6	1,538.9	9,959.6	24,918.8	13,073.5	1,684.6	11,845.2	91.4	1,977.1	-145.7	-1,885.6
<b>2009 Q1</b>	27,676.2	16,429.6	2,030.4	11,246.6	22,049.2	12,309.1	1,796.2	9,740.1	5,627.0	4,120.5	234.2	1,506.5
<b>2009 Q2</b>	29,535.3	18,874.9	2,770.1	10,660.3	21,794.8	11,477.6	1,528.3	10,317.2	7,740.4	7,397.3	1,241.9	343.1
<b>2009 Q3</b>	30,636.9	19,626.9	2,209.5	11,010.0	21,746.6	12,371.1	1,678.3	9,375.5	8,890.3	7,255.8	531.2	1,634.5
<b>2009 Q4</b>	35,428.9	23,126.1	2,832.2	12,302.8	28,138.9	16,115.1	2,061.8	12,023.8	7,290.0	7,011.0	770.4	278.9
<b>2009 Jan</b>	8,916.4	5,487.4	499.9	3,429.0	6,988.2	4,314.7	497.9	2,673.5	1,928.2	1,172.7	2.0	755.5
<b>2009 Feb</b>	8,742.3	4,885.8	569.3	3,856.4	6,417.6	3,681.1	681.8	2,736.5	2,324.6	1,204.7	-112.5	1,119.9
<b>2009 Q1 Mar</b>	10,017.5	6,056.4	961.1	3,961.1	8,643.3	4,313.3	616.5	4,330.1	1,374.2	1,743.1	344.6	-368.9
<b>2009 Apr</b>	8,733.2	5,875.8	1,150.7	2,857.4	6,850.5	3,806.4	479.7	3,044.1	1,882.7	2,069.4	671.1	-186.7
<b>2009 May</b>	10,234.2	6,581.3	822.9	3,653.0	6,371.4	3,738.9	512.1	2,632.5	3,862.8	2,842.3	310.8	1,020.5
<b>2009 Q2 Jun</b>	10,567.9	6,417.9	796.5	4,150.0	8,572.9	3,932.3	536.5	4,640.6	1,994.9	2,485.6	260.0	-490.6
<b>2009 Jul</b>	9,891.7	6,309.6	766.0	3,582.1	7,443.8	4,006.5	547.7	3,437.4	2,447.8	2,303.1	218.2	144.7
<b>2009 Aug</b>	9,279.9	6,116.5	676.6	3,163.4	6,587.7	3,931.6	526.0	2,656.1	2,692.2	2,184.9	150.6	507.3
<b>2009 Q3 Sep</b>	11,465.3	7,200.9	766.9	4,264.5	7,715.0	4,433.0	604.6	3,282.0	3,750.3	2,767.9	162.3	982.5
<b>2009 Oct</b>	12,330.6	8,043.7	965.3	4,287.0	10,366.7	5,643.3	664.1	4,723.3	1,963.9	2,400.3	301.2	-436.4
<b>2009 Nov</b>	11,864.0	7,519.6	987.3	4,344.4	9,055.9	5,096.5	727.8	3,959.4	2,808.1	2,423.0	259.5	385.0
<b>2009 Q4 Dec</b>	11,234.3	7,562.9	879.6	3,671.4	8,716.3	5,375.2	670.0	3,341.1	2,518.0	2,187.7	209.7	330.3
<b>2010 Jan</b>	11,562.8	7,211.0	841.9	4,351.8	8,812.5	5,392.8	667.8	3,419.7	2,750.3	1,818.2	174.1	932.1

Note - Each month small revisions to figures may have been made since previous press release. This reflects additional information received.

<sup>^</sup> Includes IMA estimates for fund supermarkets sales of £402 million gross and £155 million net in January 2010. Corresponding figures for December 2009 were £396 million and £150 million.

<sup>♦</sup> From January 2007 IMA figures include additional institutional funds which account for larger fluctuations in institutional and consequently total sales; there is no longer a £50,000 minimum lump sum constraint.

**SUMMARY OF UK DOMICILED UNIT TRUST / OEIC NET SALES BY ASSET CLASS 2000 - 2009**



PERIOD	Net total sales £mn							Net retail sales £mn							Net institutional sales £mn						
	Total	Equity	Bond	Money Market	Balanced	Property	Other	Total	Equity	Bond	Money Market	Balanced	Property	Other	Total	Equity	Bond	Money Market	Balanced	Property	Other
2000	18,116	14,865	2,900	20	141	77	113	17,739	14,451	1,956	-3	1,131	52	152	377	412	943	23	-991	25	-35
2001	11,840	7,687	2,840	126	1,152	130	-95	9,295	5,361	2,909	52	883	111	-21	2,545	2,326	-69	74	269	19	-74
2002	8,100	3,626	4,289	202	-357	263	77	7,641	3,275	3,631	15	584	186	-50	476	373	658	188	-941	77	121
2003	9,755	2,566	6,243	75	695	29	147	8,094	2,913	4,730	35	420	89	-92	1,662	-345	1,512	41	274	-60	240
2004	5,715	1,441	2,257	-494	798	1,615	96	4,908	2,100	1,672	47	597	454	38	807	-659	585	-549	201	1,161	58
2005	11,673	-880	5,524	488	2,583	2,452	1,506	8,549	2,497	2,739	12	1,168	859	1,274	3,124	-3,377	2,785	476	1,415	1,593	232
2006	20,773	3,461	6,020	1,001	2,973	5,082	2,236	15,304	4,472	3,690	253	1,993	3,613	1,282	5,469	-1,011	2,330	749	980	1,468	953
2007	3,826	-5,604	574	1,341	3,194	2,152	2,169	9,515	3,177	125	422	2,371	2,049	1,371	-5,689	-8,781	449	919	822	103	798
2008	-2,129	-4,007	1,879	-2,222	1,022	-1,156	2,356	3,821	-1,253	2,846	242	981	-466	1,469	-5,949	-2,754	-967	-2,465	41	-690	886
2009	29,548	8,916	10,747	-312	2,420	1,527	6,249	25,785	7,307	9,863	-29	2,056	1,636	4,950	3,763	1,608	884	-283	364	-109	1,299
2008 Q1	417	-1,447	1,236	287	398	-372	314	90	-840	523	97	342	-57	24	327	-608	713	190	56	-314	290
2008 Q2	1,938	-1,034	1,719	-221	570	13	892	2,276	-154	1,011	110	434	123	751	-338	-881	707	-332	136	-110	141
2008 Q3	-4,575	-2,763	-2,414	-60	-61	-289	1,013	-522	-989	-98	42	91	-151	583	-4,053	-1,774	-2,316	-102	-152	-138	429
2008 Q4	91	1,237	1,338	-2,228	115	-508	137	1,977	729	1,410	-6	113	-380	111	-1,886	508	-71	-2,221	2	-128	25
2009 Q1	5,627	827	4,686	177	125	-259	72	4,120	190	3,518	57	86	-143	412	1,506	637	1,168	120	38	-116	-341
2009 Q2	7,740	3,369	2,679	-52	746	-24	1,022	7,397	2,625	3,234	98	676	59	706	343	744	-555	-149	70	-82	316
2009 Q3	8,890	2,947	2,759	-72	692	422	2,141	7,256	2,415	2,136	-21	533	426	1,768	1,635	533	623	-51	160	-4	373
2009 Q4	7,290	1,772	623	-365	857	1,388	3,014	7,011	2,077	975	-162	761	1,295	2,064	279	-305	-352	-203	96	93	950
2009 Jan	1,928	-137	2,070	22	-20	-88	82	1,173	-229	1,422	-13	13	-35	15	755	91	648	35	-33	-52	67
2009 Feb	2,325	1,065	1,311	-24	49	-105	29	1,205	-28	1,049	6	31	-57	204	1,120	1,094	262	-30	18	-48	-175
2009 Q1 Mar	1,374	-101	1,305	179	96	-66	-39	1,743	447	1,047	63	42	-51	194	-369	-548	258	116	53	-15	-232
2009 Apr	1,883	780	948	-217	130	-28	270	2,069	583	1,049	77	134	2	223	-187	197	-101	-294	-4	-31	47
2009 May	3,863	1,502	1,723	24	360	-25	279	2,842	990	1,287	34	333	10	189	1,020	512	436	-10	27	-34	90
2009 Q2 Jun	1,995	1,087	8	141	255	29	473	2,486	1,052	898	-13	208	47	294	-491	35	-890	155	47	-17	179
2009 Jul	2,448	828	718	-40	261	36	644	2,303	714	829	17	164	34	545	145	114	-111	-57	97	2	99
2009 Aug	2,692	1,024	901	-133	131	118	653	2,185	704	741	-23	147	129	487	507	320	161	-111	-17	-11	166
2009 Q3 Sep	3,750	1,095	1,140	101	301	269	844	2,768	997	566	-15	221	263	736	982	99	574	117	79	6	108
2009 Oct	1,964	318	154	-31	249	377	897	2,400	678	497	-23	236	368	644	-436	-360	-343	-8	13	9	253
2009 Nov	2,808	715	527	-167	292	438	1,004	2,423	930	187	-15	258	417	646	385	-215	341	-153	33	21	358
2009 Q4 Dec	2,518	739	-59	-166	316	574	1,113	2,188	469	291	-124	267	511	774	330	270	-349	-43	49	63	340
2010 Jan	2,750	209	1,412	68	217	460	384	1,818	549	317	1	204	373	375	932	-340	1,095	67	13	88	8

Note - Each month small revisions to figures may have been made since previous press release. This reflects additional information received.

Equity includes the following sectors: UK All Companies, UK Smaller Companies, UK Equity Income, UK Equity Income and Growth, Japan, Japanese Smaller Companies, Asia Pacific Excluding Japan, Asia Pacific Including Japan, North America, Europe Including UK, Europe Excluding UK, North American Smaller Companies, European Smaller Companies, Technology and Telecommunications, Global Growth, Global Emerging Markets and Specialist.

Bond includes the following sectors: UK Gilts, UK Index Linked Gilts, £ Strategic Bond, £ Corporate Bond, £ High Yield and Global Bond.

Money Market includes the following sector: Money Market

Balanced includes the following sectors: Active Managed, Balanced Managed, Cautious Managed and UK Equity and Bond Income.

Property includes the following sector: Property

Other includes the following sectors: Protected, Personal Pensions, Unclassified Sector and UK Absolute Return.

\* IMA is in the process of collecting distribution data differently **to reflect the current distribution market** – while this is being undertaken, IMA will not be publishing channel information. However, once we start publishing **data on the new basis**, it will be backdated to January 2010.



IMA SECTOR	Funds Under Management £		Gross Sales £				Net Sales £			ISA <sup>^</sup>	ISA <sup>^</sup>	ISA <sup>^</sup>
	TOTAL	sector as % of total	TOTAL	sector as % of total	RETAIL	INSTITUTIONAL	TOTAL	RETAIL	INSTITUTIONAL	Funds Under Management £	Gross Sales £	Net Sales £
Europe Excluding UK	29,397,417,314	6.3%	450,185,479	3.9%	310,385,973	139,799,506	-50,894,568	-65,489,056	14,594,488	4,464,603,939	7,706,432	-22,792,167
Europe Including UK	2,025,904,290	0.4%	59,589,464	0.5%	18,453,118	41,136,346	30,882,823	-6,110,207	36,993,030	434,448,545	1,340,868	-1,886,963
European Smaller Companies	2,296,038,653	0.5%	43,660,543	0.4%	29,298,787	14,361,756	-2,517,783	-5,758,680	3,240,897	188,264,291	158,215	-872,830
Asia Pacific Including Japan	1,129,683,941	0.2%	23,002,187	0.2%	12,605,008	10,397,179	12,165,506	5,751,243	6,414,263	158,605,913	3,135,574	2,257,848
Asia Pacific Excluding Japan	21,215,374,752	4.5%	534,521,736	4.6%	420,229,464	114,292,272	112,133,506	131,970,742	-19,837,236	671,466,011	8,377,273	2,176,104
Global Emerging Markets	8,231,226,033	1.8%	252,678,551	2.2%	225,135,278	27,543,273	-34,841,872	77,682,250	-112,524,122	59,964,986	1,745,583	992,009
Global Growth	33,207,144,203	7.1%	827,045,753	7.2%	554,201,537	272,844,216	320,911,148	228,512,922	92,398,226	4,999,709,998	32,767,096	384,207
Japan	6,453,978,639	1.4%	185,593,830	1.6%	139,583,117	46,010,713	80,878,161	74,921,145	5,957,016	147,168,197	712,434	-503,154
Japanese Smaller Companies	308,572,534	0.1%	10,056,757	0.1%	8,527,009	1,529,748	8,630,857	7,473,255	1,157,602	11,293,260	22,408	-3,194
North America	16,748,638,132	3.6%	539,055,623	4.7%	347,993,613	191,062,010	210,027,430	102,633,040	107,394,390	520,475,428	2,878,928	-1,391,317
North American Smaller Companies	829,533,843	0.2%	18,369,092	0.2%	15,480,925	2,888,167	5,760,779	6,474,139	-713,360	16,577,060	57,621	-9,668
Specialist	14,134,761,042	3.0%	587,096,297	5.1%	459,532,588	127,563,709	151,607,156	152,800,208	-1,193,052	632,373,215	5,668,806	1,325,080
Technology and Telecommunications	677,444,143	0.1%	15,089,843	0.1%	12,843,797	2,246,046	2,713,105	2,383,473	329,632	186,838,312	299,378	-3,247,200
UK All Companies	90,829,299,464	19.3%	931,275,697	8.1%	641,059,113	290,216,584	-667,291,142	-207,640,350	-459,650,792	17,952,697,798	67,501,786	-63,751,828
UK Equity Income	26,019,359,587	5.5%	353,418,516	3.1%	275,096,544	78,321,972	-28,302,680	-16,485,460	-11,817,220	3,843,291,835	12,147,886	-7,600,504
UK Equity Income and Growth	21,339,541,569	4.5%	300,576,183	2.6%	262,527,010	38,049,173	60,652,352	57,201,469	3,450,883	3,947,074,883	26,199,589	15,736,527
UK Smaller Companies	5,750,143,304	1.2%	91,648,846	0.8%	62,062,031	29,586,815	-3,146,088	2,723,622	-5,869,710	529,631,964	1,695,498	-1,210,396
<b>Total Equities</b>	<b>280,594,061,443</b>	<b>59.7%</b>	<b>5,222,864,397</b>	<b>45.2%</b>	<b>3,795,014,912</b>	<b>1,427,849,485</b>	<b>209,368,690</b>	<b>549,043,755</b>	<b>-339,675,065</b>	<b>38,764,485,636</b>	<b>172,415,375</b>	<b>-80,397,446</b>
Global Bonds	8,014,668,855	1.7%	468,375,686	4.1%	365,558,209	102,817,477	316,094,946	277,020,145	39,074,801	95,851,434	553,253	-436,865
£ Strategic Bond	17,592,013,123	3.7%	578,380,008	5.0%	494,265,767	84,114,241	255,130,938	284,057,590	-28,926,652	2,640,777,371	19,532,542	2,689,822
£ Corporate Bond	45,456,509,184	9.7%	2,091,937,869	18.1%	554,034,843	1,537,903,026	1,073,950,101	-228,183,019	1,302,133,120	6,416,426,489	28,079,218	-13,008,016
UK Gilts	16,957,213,865	3.6%	184,981,720	1.6%	118,975,593	66,006,127	-238,904,802	-15,265,309	-223,639,493	78,847,366	608,166	-849,384
UK Index Linked Gilts	3,478,907,464	0.7%	68,577,924	0.6%	51,133,736	17,444,188	68,577,924	-1,302,060	-21,214,884	5,696,110	102,497	78,617
£ High Yield	6,796,503,649	1.4%	143,138,591	1.2%	98,192,512	44,946,079	28,399,082	743,643	27,655,439	1,164,832,343	2,290,590	-4,609,120
<b>Total Bonds</b>	<b>98,295,816,140</b>	<b>20.9%</b>	<b>3,535,391,798</b>	<b>30.6%</b>	<b>1,682,160,660</b>	<b>1,853,231,138</b>	<b>1,412,153,321</b>	<b>317,070,990</b>	<b>1,095,082,331</b>	<b>10,402,431,112</b>	<b>51,156,266</b>	<b>-16,134,946</b>
Money Market	4,730,091,370	1.0%	605,180,629	5.2%	136,235,820	468,944,809	67,961,082	666,258	67,294,824	73,074,005	688,139	-514,291
<b>Total Money Market</b>	<b>4,730,091,370</b>	<b>1.0%</b>	<b>605,180,629</b>	<b>5.2%</b>	<b>136,235,820</b>	<b>468,944,809</b>	<b>67,961,082</b>	<b>666,258</b>	<b>67,294,824</b>	<b>73,074,005</b>	<b>688,139</b>	<b>-514,291</b>
Active Managed	5,897,370,982	1.3%	117,296,929	1.0%	105,922,451	11,374,478	26,252,448	27,300,700	-1,048,252	1,398,319,857	5,819,608	-3,757,524
Balanced Managed	13,914,895,098	3.0%	148,279,614	1.3%	110,308,732	37,970,882	54,031,148	41,112,402	12,918,746	3,184,447,827	17,326,767	-4,348,643
Cautious Managed	15,014,010,470	3.2%	340,576,596	2.9%	267,004,486	73,572,110	147,155,248	145,472,695	1,682,553	3,881,257,548	77,329,824	49,633,343
UK Equity and Bond Income	3,311,284,906	0.7%	16,697,901	0.1%	13,332,531	3,365,370	-10,245,403	-10,129,555	-115,848	1,517,455,507	5,208,019	-3,480,145
<b>Total Balanced</b>	<b>38,137,561,456</b>	<b>8.1%</b>	<b>622,851,040</b>	<b>5.4%</b>	<b>496,568,200</b>	<b>126,282,840</b>	<b>217,193,441</b>	<b>203,756,242</b>	<b>13,437,199</b>	<b>9,981,480,739</b>	<b>105,684,218</b>	<b>38,047,031</b>
Property	10,093,064,605	2.1%	561,600,595	4.9%	461,654,590	99,946,005	460,054,338	372,530,755	87,523,583	192,436,339	4,513,753	3,058,839
<b>Total Property</b>	<b>10,093,064,605</b>	<b>2.1%</b>	<b>561,600,595</b>	<b>4.9%</b>	<b>461,654,590</b>	<b>99,946,005</b>	<b>460,054,338</b>	<b>372,530,755</b>	<b>87,523,583</b>	<b>192,436,339</b>	<b>4,513,753</b>	<b>3,058,839</b>
Protected	2,931,691,389	0.6%	77,176,033	0.7%	73,139,056	4,036,977	64,020,303	62,453,177	1,567,126	877,239,892	17,967,073	15,446,049
Personal Pensions	184,607,946	0.0%	2,069,244	0.0%	2,069,244	0	1,123,965	1,123,965	0	0	0	0
Unclassified Sector	26,243,600,871	5.6%	395,923,244	3.4%	229,697,904	166,225,340	-81,056,533	90,931,747	-171,988,280	2,416,153,543	77,782,396	60,291,605
Absolute Return - UK	8,869,063,893	1.9%	539,767,418	4.7%	334,478,057	205,289,361	399,504,277	220,659,540	178,844,737	49,969,062	876,482	527,696
<b>Total Other</b>	<b>38,228,964,099</b>	<b>8.1%</b>	<b>1,014,935,939</b>	<b>8.8%</b>	<b>639,384,261</b>	<b>375,551,678</b>	<b>383,592,012</b>	<b>375,168,429</b>	<b>8,423,583</b>	<b>3,343,362,497</b>	<b>96,625,951</b>	<b>76,265,350</b>
<b>UK Total</b>	<b>470,079,559,113</b>	<b>100.0%</b>	<b>11,562,824,398</b>	<b>100.0%</b>	<b>7,211,018,443</b>	<b>4,351,805,955</b>	<b>2,750,322,884</b>	<b>1,818,236,429</b>	<b>932,086,455</b>	<b>62,757,270,328</b>	<b>431,083,702</b>	<b>20,324,537</b>
Absolute Return - Offshore	1,208,956,907	5.0%	64,171,317	6.0%	29,936,251	34,235,066	57,981,798	25,453,753	32,528,045	0	0	0
<b>Overseas Total</b>	<b>24,400,615,490</b>	<b>-</b>	<b>1,072,930,999</b>	<b>-</b>	<b>626,658,961</b>	<b>446,272,038</b>	<b>49,410,514</b>	<b>-151,005,847</b>	<b>200,416,361</b>	<b>357,055,427</b>	<b>5,335,143</b>	<b>941,380</b>
<b>Grand Total</b>	<b>494,480,174,603</b>	<b>-</b>	<b>12,635,755,397</b>	<b>-</b>	<b>7,837,677,404</b>	<b>4,798,077,993</b>	<b>2,799,733,398</b>	<b>1,667,230,582</b>	<b>1,132,502,816</b>	<b>63,114,325,755</b>	<b>436,418,845</b>	<b>21,265,917</b>

<sup>^</sup> The ISA figures in this table do not include fund supermarket data and therefore do not reconcile with other summary tables. However, they do include Fund of Funds (FOF) whereas FOFs are not included in the other columns in order to avoid double counting of investments in FOFs.

**GROSS RETAIL SALES, REPURCHASES AND NET RETAIL SALES BY SECTOR JAN 2010**


**\* IMA is in the process of collecting distribution data differently to reflect the current distribution market – while this is being undertaken, IMA will not be publishing channel information. However, once we start publishing data on the new basis, it will be backdated to January 2010.**

**TOTAL GROSS RETAIL SALES**

IMA SECTOR	TOTAL	of which ISAs <sup>^</sup>
UK All Companies	641,059,113	67,501,786
Global Growth	554,201,537	32,767,096
£ Corporate Bond	554,034,843	28,079,218
£ Strategic Bond	494,265,767	19,532,542
Property	461,654,590	4,513,753
Specialist	459,532,588	5,668,806
Asia Pacific Excluding Japan	420,229,464	8,377,273
Global Bonds	365,558,209	553,253
North America	347,993,613	2,878,928
Absolute Return - UK	334,478,057	876,482
Europe Excluding UK	310,385,973	7,706,432
UK Equity Income	275,096,544	12,147,886
Cautious Managed	267,004,486	77,329,824
UK Equity Income and Growth	262,527,010	26,199,589
Unclassified Sector	229,697,904	77,782,396
Global Emerging Markets	225,135,278	1,745,583
Japan	139,583,117	712,434
Money Market	136,235,820	688,139
UK Gilts	118,975,593	608,166
Balanced Managed	110,308,732	17,326,767
Active Managed	105,922,451	5,819,608
£ High Yield	98,192,512	2,280,590
Protected	73,139,056	17,967,073
UK Smaller Companies	62,062,031	1,695,498
UK Index Linked Gilts	51,133,736	102,497
European Smaller Companies	29,298,787	158,215
Europe Including UK	18,453,118	1,340,868
North American Smaller Companies	15,480,925	57,621
UK Equity and Bond Income	13,332,531	5,208,019
Technology and Telecommunications	12,843,797	299,378
Asia Pacific Including Japan	12,605,008	3,135,574
Japanese Smaller Companies	8,527,009	22,408
Personal Pensions	2,069,244	0
<b>UK Total</b>	<b>7,211,018,443</b>	<b>431,083,702</b>
Absolute Return - Offshore	29,936,251	0
<b>Overseas Total</b>	<b>626,658,961</b>	<b>5,335,143</b>
<b>Grand Total</b>	<b>7,837,677,404</b>	<b>436,418,845</b>

**TOTAL REPURCHASES**

IMA SECTOR	TOTAL	of which ISAs <sup>^</sup>
Specialist	268,528,358	64,442,947
Global Bonds	270,143,947	30,077,274
Cautious Managed	277,014,698	28,516,083
£ Strategic Bond	265,752,845	19,148,335
Property	240,995,050	3,986,057
Global Growth	306,732,380	4,343,726
North America	274,756,769	-41,256,070
Unclassified Sector	233,587,467	-1,622,851
Absolute Return - UK	245,360,573	4,270,245
Asia Pacific Excluding Japan	243,546,310	-59,415,123
Global Emerging Markets	232,703,723	6,714,423
£ Corporate Bond	200,175,399	12,651,040
UK All Companies	204,551,309	61,883,775
UK Equity Income and Growth	205,325,541	10,463,062
Protected	188,585,502	82,131,039
Japan	197,834,578	5,503,107
Active Managed	132,109,862	715,628
Balanced Managed	129,761,681	697,807
Japanese Smaller Companies	113,224,350	-1,649,682
North American Smaller Companies	107,585,110	18,537,163
Asia Pacific Including Japan	103,538,978	9,066,808
UK Smaller Companies	97,068,547	2,280,590
Technology and Telecommunications	72,395,413	22,576,193
Personal Pensions	61,395,773	2,209,789
Europe Excluding UK	52,435,796	23,880
£ High Yield	35,057,467	1,031,045
Money Market	24,563,325	3,227,831
UK Index Linked Gilts	25,610,480	3,537,766
European Smaller Companies	28,597,840	6,057,403
UK Equity Income	29,329,257	7,899,882
UK Gilts	78,094,064	25,927,741
UK Equity and Bond Income	216,167,359	63,774,236
Europe Including UK	230,252,263	13,008,016
<b>UK Total</b>	<b>5,392,782,014</b>	<b>410,759,165</b>
Absolute Return - Offshore	4,482,498	0
<b>Overseas Total</b>	<b>777,664,808</b>	<b>4,393,763</b>
<b>Grand Total</b>	<b>6,170,446,822</b>	<b>415,152,928</b>

**TOTAL NET RETAIL SALES**

IMA SECTOR	TOTAL	of which ISAs <sup>^</sup>
Property	372,530,755	3,058,839
£ Strategic Bond	284,057,590	2,689,822
Global Bonds	277,020,145	-436,865
Global Growth	228,512,922	384,207
Absolute Return - UK	220,659,540	527,696
Specialist	152,800,208	1,325,080
Cautious Managed	145,472,695	49,633,343
Asia Pacific Excluding Japan	131,970,742	2,176,104
North America	102,633,040	-1,391,317
Unclassified Sector	90,931,747	60,291,605
Global Emerging Markets	77,682,250	992,009
Japan	74,921,145	-503,154
Protected	62,453,177	15,446,049
UK Equity Income and Growth	57,201,469	15,736,527
Balanced Managed	41,112,402	-4,348,643
Active Managed	27,300,700	-3,757,524
Japanese Smaller Companies	7,473,255	-3,194
North American Smaller Companies	6,474,139	-9,668
Asia Pacific Including Japan	5,751,243	2,257,848
UK Smaller Companies	2,723,622	-1,210,396
Technology and Telecommunications	2,383,473	-3,247,200
Personal Pensions	1,123,965	0
£ High Yield	743,643	-4,609,120
Money Market	666,258	-514,291
UK Index Linked Gilts	-1,302,060	78,617
European Smaller Companies	-5,758,680	-872,830
Europe Including UK	-6,110,207	-1,886,963
UK Equity and Bond Income	-10,129,555	-3,480,145
UK Gilts	-15,265,309	-849,384
UK Equity Income	-16,485,460	-7,600,504
Europe Excluding UK	-65,489,056	-22,792,167
UK All Companies	-207,640,350	-63,751,828
£ Corporate Bond	-228,183,019	-13,008,016
<b>UK Total</b>	<b>1,818,236,429</b>	<b>20,324,537</b>
Absolute Return - Offshore	25,453,753	0
<b>Overseas Total</b>	<b>-151,005,847</b>	<b>941,380</b>
<b>Grand Total</b>	<b>1,667,230,582</b>	<b>21,265,917</b>

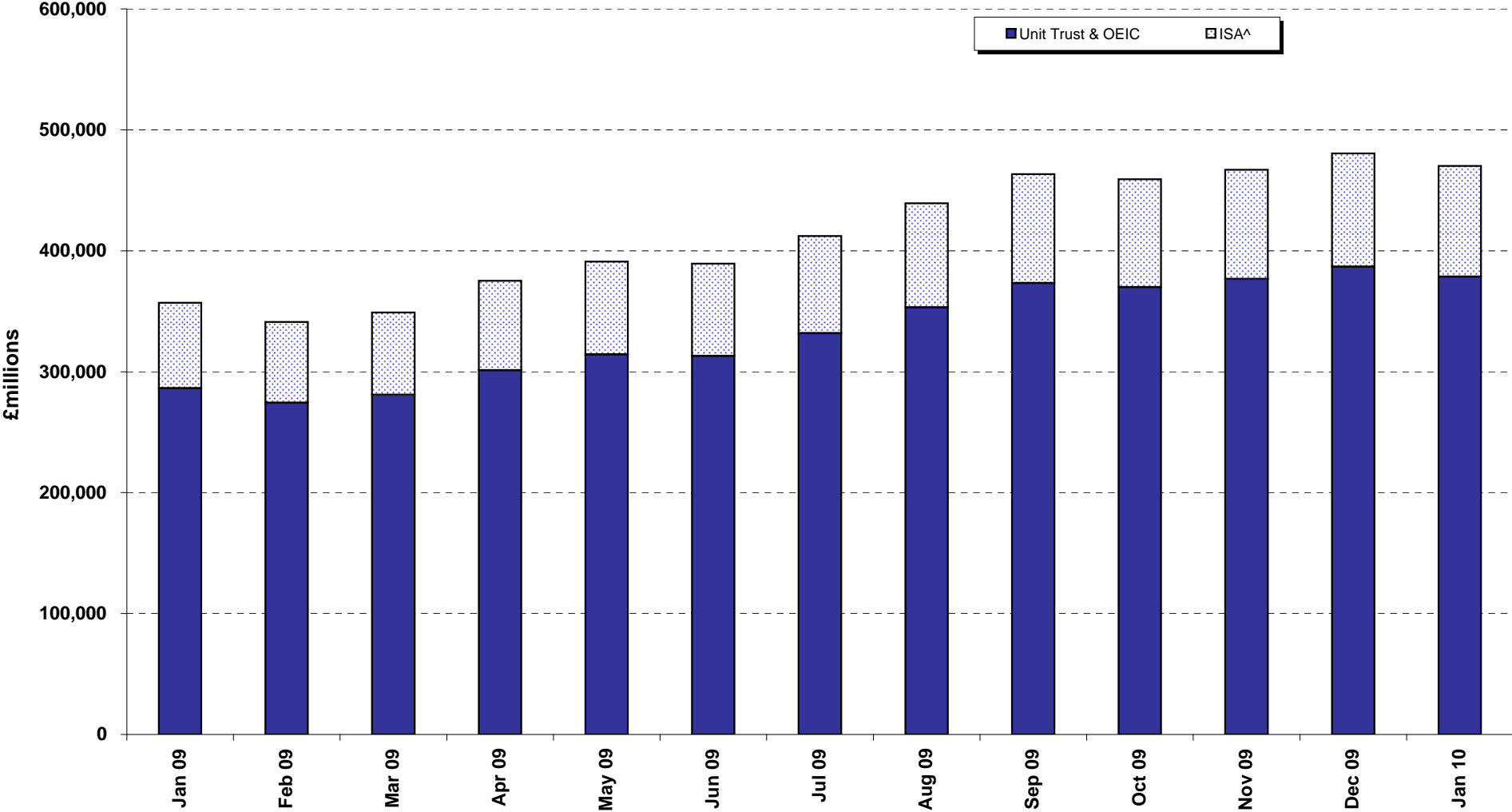
<sup>^</sup> The ISA figures in this table do not include fund supermarket data and therefore do not reconcile with other summary tables. However, they do include Fund of Funds (FOFs) whereas FOFs are not included in the other columns in order to avoid double counting of investments in FOFs.

**UK DOMICILED UNIT TRUSTS / OEICS -  
SUMMARY OF BEST AND WORST SELLING SECTORS 2000 - 2009**

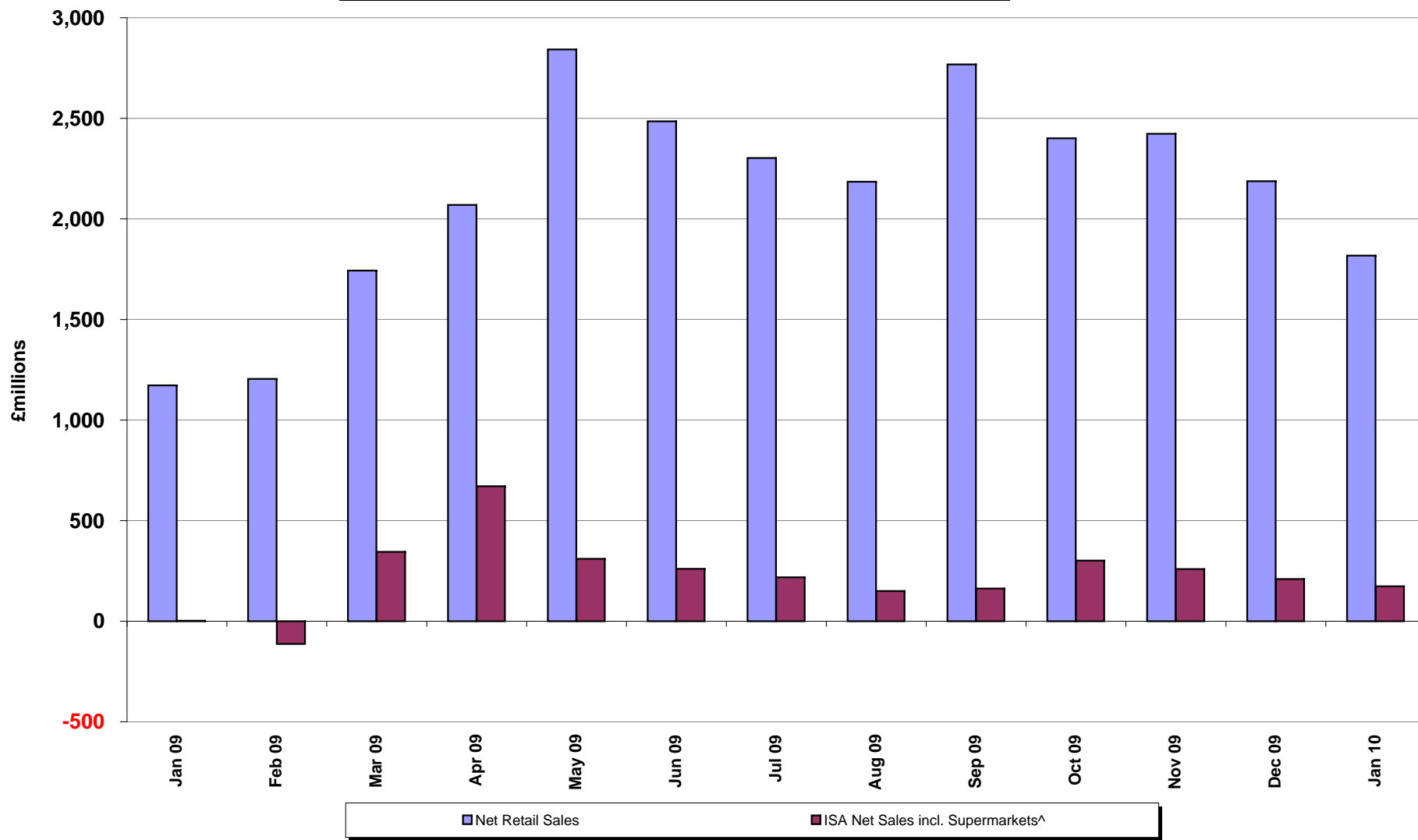


PERIOD		BEST AND WORST SELLING SECTORS			
		NET RETAIL SALES		NET INSTITUTIONAL SALES	
		BEST	WORST	BEST	WORST
2000		UK All Companies	UK Equity Income	North America	Balanced Managed
2001		UK All Companies	Japan	North America	UK Smaller Companies
2002		UK Corporate Bond	UK Equity & Bond Income	UK Corporate Bond	Global Growth
2003		UK Corporate Bond	Europe Excluding UK	UK Corporate Bond	Europe Excluding UK
2004		UK Equity Income	Europe Excluding UK	Specialist	Global Growth
2005		UK Equity Income	UK All Companies	Specialist	Europe Excluding UK
2006		Specialist	UK Smaller Companies	UK Equity Income	UK All Companies
2007		Specialist	UK Corporate Bond	UK Equity Income	North America
2008		£ Corporate Bond	Europe Excluding UK	£ Corporate Bond	UK Gilt
2009		£ Corporate Bond	Europe Excluding UK	£ Corporate Bond	UK Gilts
2008	Q1	Specialist	UK All Companies	UK Equity Income	UK All Companies
	Q2	Absolute Return - UK	UK All Companies	£ Corporate Bond	UK All Companies
	Q3	Absolute Return - UK	Europe Excluding UK	£ Corporate Bond	UK Gilts
	Q4	£ Corporate Bond	Property	UK All Companies	Money Market
2009	Q1	£ Corporate Bond	Europe Excluding UK	£ Corporate Bond	Personal Pensions
	Q2	£ Corporate Bond	Global Emerging Markets	Global Bonds	UK Gilts
	Q3	£ Corporate Bond	UK Equity and Bond Income	£ Corporate Bond	Japan
	Q4	Property	Money Market	Absolute Return - UK	UK Gilts
2009	Jan	£ Corporate Bond	Europe Excluding UK	£ Corporate Bond	UK All Companies
	Feb	£ Corporate Bond	Japan	UK All Companies	Personal Pensions
Q1	Mar	£ Corporate Bond	Europe Excluding UK	£ Corporate Bond	UK All Companies
	Apr	£ Corporate Bond	Global Emerging Markets	£ Corporate Bond	UK Gilts
	May	£ Corporate Bond	Unclassified Sector	£ Corporate Bond	UK Gilts
Q2	Jun	£ Corporate Bond	Money Market	Global Bonds	£ Corporate Bond
	Jul	£ Corporate Bond	Europe Excluding UK	£ Corporate Bond	UK Gilts
	Aug	£ Corporate Bond	UK Equity Income	Europe Excluding UK	UK All Companies
Q3	Sep	Absolute Return - UK	Active Managed	£ Corporate Bond	Japan
	Oct	Property	European Smaller Companies	Unclassified Sector	£ Corporate Bond
	Nov	Property	Japan	£ Corporate Bond	Europe Excluding UK
Q4	Dec	Absolute Return - UK	Money Market	Absolute Return - UK	UK Gilts
2010	Jan	Property	£ Corporate Bond	£ Corporate Bond	UK All Companies

**UK Domiciled Unit Trust / OEIC - Funds Under Management Since Jan-09**



**UK Domiciled Unit Trust / OEIC - Net Retail Sales Since Jan-09**





**PERFORMANCE OF AVERAGE FUND BY IMA SECTOR  
(MONTH END JAN 2010)**

Name	% Growth	% Growth	% Growth	% Growth
	1 Month 31/12/2009 to 31/01/2010	1 Year 31/01/2009 to 31/01/2010	5 Years 31/01/2005 to 31/01/2010	10 Years 31/01/2000 to 31/01/2010
IMA Absolute Return - UK ^	0.0	10.9	32.8	-
IMA Absolute Return - Offshore ^	0.8	1.1	-	-
IMA Global Emerging Markets	-5.6	55.1	117.8	129.1
IMA Asia Pacific Excluding Japan	-6.5	50.1	96.9	101.9
IMA £ High Yield	2.1	44.3	25.4	78.1
IMA Property	-2.4	17.4	-4.5	72.0
IMA UK Index Linked Gilt	-0.1	6.5	29.4	67.3
IMA Global Bonds	0.2	8.5	29.4	66.6
IMA UK Equity Income & Growth	-2.2	23.5	26.5	62.4
IMA £ Strategic Bond	2.0	27.0	14.0	61.7
IMA £ Corporate Bond	2.4	22.2	11.7	52.7
IMA European Smaller Companies	-1.6	46.4	59.0	52.2
IMA UK Gilt	0.6	3.4	20.8	51.4
IMA UK Equity & Bond Income	-1.5	23.4	17.1	45.4
IMA UK Equity Income	-2.3	27.3	18.4	44.7
IMA Asia Pacific Including Japan	-3.3	35.0	63.5	38.0
IMA Cautious Managed	-0.7	17.9	16.1	38.0
IMA Money Market	0.1	0.7	13.4	31.8
IMA Europe Excluding UK	-5.9	25.6	41.8	26.5
IMA Europe Including UK	-5.3	26.5	34.8	22.4
IMA Protected	-1.1	2.7	19.5	22.2
IMA Balanced Managed	-2.2	21.2	24.7	21.5
IMA UK Smaller Companies	0.8	52.0	18.7	18.9
IMA UK All Companies	-2.6	33.0	21.9	17.6
IMA Pensions	-1.6	16.7	20.9	15.4
IMA Active Managed	-2.9	23.8	25.7	13.6
IMA Global Growth	-3.9	23.5	29.7	3.2
IMA North American Sm Companies	-3.8	21.2	26.2	1.4
IMA North America	-3.4	17.8	15.8	-16.6
IMA Japanese Smaller Companies	2.4	9.1	-14.3	-38.3
IMA Japan	2.3	4.2	3.8	-38.5
IMA Technology & Telecoms	-4.0	39.5	35.0	-54.9

^ Figures for these sectors are calculated by IMA using Lipper data for individual funds

# SUMMARY OF OVERSEAS\* DOMICILED FUNDS FUM AND SALES 2006-2009



PERIOD		OVERSEAS FUM £mn		GROSS SALES £mn				REPURCHASES £mn				NET SALES £mn				
		Total	ISA <sup>^</sup>	Total	Retail	ISA <sup>^</sup>	Institutional	Total	Retail	ISA <sup>^</sup>	Institutional	Total	Retail	ISA <sup>^</sup>	Institutional	
2006		12,277	255													
2007		18,036	401	10,999.0	7,065.7	94.8	3,933.3	9,323.8	6,666.3	68.1	2,657.5	1,675.2	399.4	26.7	1,275.8	
2008		16,004	247	9,350.5	4,440.2	55.9	4,910.3	11,093.6	5,103.2	48.5	5,990.5	-1,743.1	-663.0	7.4	-1,080.1	
2009		24,947	376	11,696.0	6,202.0	48.3	5,494.0	10,019.7	4,634.2	35.6	5,385.5	1,676.3	1,567.8	12.7	108.5	
2008	Q1	15,419	342	2,374.7	1,306.6	19.9	1,068.1	3,213.5	1,698.4	15.5	1,515.1	-838.8	-391.8	4.4	-447.0	
	Q2	16,365	304	2,266.2	1,268.2	18.1	998.0	2,364.4	1,243.4	13.4	1,121.0	-98.2	24.8	4.7	-123.0	
	Q3	16,688	268	2,120.2	746.8	9.4	1,373.4	2,952.5	1,058.2	11.2	1,894.4	-832.4	-311.4	-1.7	-521.0	
	Q4	16,004	247	2,589.5	1,118.6	8.5	1,470.8	2,563.2	1,103.2	8.4	1,460.0	26.3	15.4	0.1	10.9	
2009	Q1	15,875	235	1,890.0	877.7	7.2	1,012.4	1,783.4	722.8	5.9	1,060.6	106.6	154.8	1.3	-48.2	
	Q2	18,037	296	2,208.0	1,319.8	12.8	888.2	1,953.1	957.2	7.4	995.8	254.9	362.6	5.4	-107.6	
	Q3	24,852	350	3,682.5	1,807.5	11.6	1,875.0	2,922.6	1,205.1	10.5	1,717.5	759.9	602.4	1.2	157.5	
	Q4	24,947	376	3,915.4	2,197.0	16.7	1,718.4	3,360.6	1,749.0	11.9	1,611.6	554.8	448.0	4.8	106.8	
2009	Jan	15,546	228	434.3	227.3	2.3	207.0	411.3	169.1	2.0	242.3	23.0	58.2	0.3	-35.3	
	Feb	14,853	213	790.5	204.0	1.7	586.5	754.8	219.2	2.0	535.6	35.7	-15.3	-0.3	50.9	
	Q1	Mar	15,875	235	665.3	446.4	3.2	218.9	617.2	334.5	1.9	282.7	48.0	111.9	1.3	-63.8
		Apr	17,041	264	636.4	407.8	5.0	228.6	527.5	236.5	2.2	291.0	108.9	171.3	2.8	-62.4
		May	17,977	297	700.6	450.0	4.2	250.5	673.8	319.0	2.5	354.8	26.8	131.0	1.7	-104.2
	Q2 #	Jun	18,037	296	871.1	462.0	3.5	409.1	751.8	401.7	2.6	350.1	119.3	60.3	0.9	59.0
		Jul	19,188	319	1,177.5	622.5	3.2	555.0	798.3	322.3	2.4	476.0	379.2	300.2	0.8	79.0
		Aug	20,295	327	1,530.2	464.5	4.6	1,065.7	1,038.0	313.5	3.8	724.4	492.2	150.9	0.8	341.3
	Q3	Sep	24,852	350	974.8	720.5	3.8	254.2	1,086.3	569.2	4.2	517.1	-111.5	151.3	-0.4	-262.8
		Oct	23,485	340	1,359.5	830.9	5.8	528.6	942.5	568.7	4.6	373.8	416.9	262.2	1.2	154.8
		Nov	24,037	364	1,012.0	585.3	5.5	426.6	1,292.8	671.1	3.8	621.7	-280.9	-85.8	1.7	-195.1
	Q4	Dec	24,947	376	1,544.0	780.8	5.4	763.2	1,125.2	509.2	3.5	616.0	418.8	271.6	1.9	147.2
2010	Jan	24,401	357	1,072.9	626.7	5.3	446.3	1,023.5	777.7	4.4	245.9	49.4	-151.0	0.9	200.4	

\*Overseas funds comprise open-ended investment funds which are domiciled outside of the UK, FSA recognised and sold into the UK with distributor status. Figures reflect sales and FUM to UK investors only.

<sup>^</sup>As of April 2008 PEPs were consolidated into stocks and shares ISAs. ISA data shown for periods prior to April 2008 also combines PEPs and ISAs.

Note: Each month small revisions to the figures may be made since the previous release. This reflects additional information received.

# From June 2009 figures include an additional group for which figures for prior periods are not yet available.