

# SUMMARY OF OVERSEAS\* DOMICILED FUNDS FUM AND SALES 2006-2008



PERIOD		OVERSEAS FUM £mn		GROSS SALES £mn				REPURCHASES £mn				NET SALES £mn			
		Total	ISA <sup>^</sup>	Total	Retail	ISA <sup>^</sup>	Institutional	Total	Retail	ISA <sup>^</sup>	Institutional	Total	Retail	ISA <sup>^</sup>	Institutional
<b>2006</b>		12,277	255												
<b>2007</b>		18,036	401	10,999.0	7,065.7	94.8	3,933.3	9,323.8	6,666.3	68.1	2,657.5	1,675.2	399.4	26.7	1,275.8
<b>2006</b>	<b>Q4</b>	12,277	255	1,610.5	1,095.8	13.6	514.7	1,251.1	968.7	7.7	282.4	359.4	127.1	6.0	232.3
<b>2007</b>	<b>Q1</b>	14,474	282	2,148.4	1,506.6	22.2	641.8	1,782.2	1,382.1	15.0	400.1	366.2	124.4	7.2	241.7
	<b>Q2</b>	16,373	317	3,065.4	1,770.8	25.6	1,294.5	2,110.1	1,376.5	15.6	733.6	955.3	394.3	9.9	561.0
	<b>Q3</b>	17,596	381	2,700.1	1,764.6	20.3	935.5	2,446.6	1,672.6	14.2	774.0	253.5	92.0	6.1	161.6
	<b>Q4</b>	18,036	401	3,085.1	2,023.7	26.7	1,061.4	2,984.9	2,235.1	23.3	749.9	100.1	-211.4	3.4	311.5
<b>2008</b>	<b>Q1</b>	15,419	342	2,369.5	1,305.2	19.9	1,064.3	3,209.9	1,696.2	15.5	1,513.7	-840.4	-391.0	4.4	-449.4
	<b>Q2</b>	16,365	304	2,266.2	1,268.2	18.1	998.0	2,364.4	1,243.4	13.4	1,121.0	-98.2	24.8	4.7	-123.0
	<b>Q3</b>	16,688	268	2,120.2	746.8	9.4	1,373.4	2,952.5	1,058.2	11.2	1,894.4	-832.4	-311.4	-1.7	-521.0
<b>2007</b>	<b>Sep</b>	17,596	381	905.5	688.3	7.1	217.2	736.1	477.4	4.2	258.7	169.4	210.9	2.9	-41.5
	<b>Oct</b>	18,389	405	1,236.5	838.5	11.4	398.0	1,129.0	885.5	7.5	243.6	107.4	-46.9	3.9	154.4
	<b>Nov</b>	17,673	383	1,040.4	700.4	9.0	340.1	1,073.1	876.4	10.2	196.7	-32.7	-176.0	-1.3	143.3
	<b>Dec</b>	18,036	401	808.2	484.8	6.3	323.4	782.8	473.3	5.5	309.6	25.4	11.6	0.8	13.8
<b>2008</b>	<b>Jan</b>	16,215	396	825.9	529.3	7.4	296.6	1,200.7	817.7	6.3	383.0	-374.8	-288.4	1.0	-86.4
	<b>Feb</b>	16,249	353	766.2	364.9	6.0	401.3	1,002.3	387.6	3.6	614.8	-236.1	-22.7	2.4	-213.4
	<b>Mar</b>	15,419	342	777.4	411.0	6.5	366.4	1,006.8	490.9	5.6	516.0	-229.4	-79.9	0.9	-149.6
	<b>Apr</b>	15,895	363	652.0	448.9	9.9	203.1	579.2	395.4	3.2	183.8	72.7	53.5	6.7	19.3
	<b>May</b>	17,358	350	893.0	523.7	4.7	369.3	493.0	369.2	4.8	123.8	400.1	154.5	-0.1	245.5
	<b>Jun</b>	16,365	304	721.2	295.6	3.5	425.6	1,292.3	478.8	5.4	813.4	-571.0	-183.2	-1.9	-387.8
	<b>Jul</b>	18,213	303	619.1	251.7	2.9	367.4	969.2	343.0	5.2	626.1	-350.0	-91.3	-2.3	-258.7
	<b>Aug</b>	18,538	317	970.0	266.6	3.4	703.4	1,101.4	319.7	2.2	781.8	-131.4	-53.1	1.2	-78.4
	<b>Sep</b>	16,688	268	531.0	228.5	3.1	302.5	881.9	395.5	3.8	486.5	-350.9	-167.0	-0.7	-183.9

\*Overseas funds comprise open-ended investment funds which are domiciled outside of the UK, FSA recognised and sold into the UK with distributor status. Figures reflect sales and FUM to UK investors only.

<sup>^</sup>As of April 2008 PEPs were consolidated into stocks and shares ISAs. ISA data shown for periods prior to April 2008 also combines PEPs and ISAs.

Note: Each month small revisions to the figures may be made since the previous release. This reflects additional information received.