

SUMMARY OF UK DOMICILED UNIT TRUST / OEIC NET SALES BY ASSET CLASS 1997-2007



PERIOD	Net total sales £mn						Net retail sales £mn						Net institutional sales £mn					
	Total	Equity*	Bond	Money Market	Balanced	Other	Total	Equity*	Bond	Money Market	Balanced	Other	Total	Equity*	Bond	Money Market	Balanced	Other
1997	10,226	6,145	2,401	107	1,201	372	7,429	4,672	1,806	62	596	293	2,796	1,474	595	46	605	76
1998	12,454	7,379	3,542	253	779	501	8,522	4,885	2,447	87	726	377	3,932	2,493	1,095	166	53	125
1999	17,772	10,039	5,782	-195	1,594	552	14,128	8,336	4,042	-65	1,370	445	3,644	1,703	1,739	-129	225	106
2000	18,116	14,942	2,900	20	141	113	17,739	14,503	1,956	-3	1,131	152	377	437	943	23	-991	-35
2001	11,840	7,817	2,840	126	1,152	-95	9,295	5,472	2,909	52	883	-21	2,545	2,345	-69	74	269	-74
2002	7,989	3,793	4,305	186	-358	63	7,641	3,461	3,631	15	584	-50	348	331	675	171	-942	113
2003	9,755	2,602	6,246	72	688	147	8,094	3,008	4,730	35	413	-92	1,661	-405	1,515	37	274	240
2004	5,715	3,057	2,257	-494	798	96	4,908	2,554	1,672	47	597	38	807	502	585	-540	201	58
2005	11,673	1,572	5,524	488	2,583	1,506	8,549	3,356	2,739	12	1,168	1,274	3,124	-1,784	2,785	476	1,415	232
2006	20,696	8,460	5,952	1,001	2,981	2,300	15,311	8,088	3,622	253	2,002	1,347	5,385	373	2,330	749	980	954
2005 Q2	1,654	-863	1,657	52	442	366	1,535	216	723	25	227	344	119	-1,079	934	28	215	22
Q3	4,250	1,468	1,635	67	704	377	2,489	952	744	5	400	388	1,762	516	891	62	304	-11
Q4	4,341	1,534	1,247	73	809	678	3,216	1,500	864	-20	400	472	1,125	33	384	93	409	206
2006 Q1	7,563	3,977	1,508	567	797	714	4,567	2,719	857	99	418	475	2,996	1,258	651	469	379	239
Q2	4,193	831	2,068	98	752	444	3,574	1,490	1,124	86	567	306	619	-659	944	12	185	138
Q3	4,740	1,941	1,196	520	580	504	3,298	1,769	784	38	466	242	1,443	172	412	482	114	263
Q4	4,199	1,711	1,181	-184	853	638	3,873	2,110	857	30	551	324	326	-399	324	-214	302	314
2007 Q1	-1,539	-2,359	-178	-292	850	440	3,060	2,151	-44	55	600	297	-4,599	-4,510	-135	-348	251	143
2006 Mar	3,437	1,590	777	449	370	252	2,080	1,171	480	102	165	163	1,357	419	297	347	205	89
Apr	2,341	1,238	499	209	251	144	1,961	1,285	399	10	169	97	381	-46	100	199	82	47
May	298	-373	638	-262	183	111	510	-32	305	56	102	79	-212	-340	334	-318	81	32
Q2 Jun	1,554	-34	930	151	318	190	1,103	238	420	20	296	130	451	-272	510	131	22	59
Jul	470	-341	393	96	130	191	646	134	304	-18	159	67	-176	-475	89	115	-29	124
Aug	1,662	658	318	249	227	210	1,049	549	249	7	165	80	613	110	69	242	62	130
Q3 Sep	2,609	1,623	485	174	223	104	1,603	1,086	231	49	142	95	1,006	537	254	126	81	9
Oct	1,665	1,233	427	-391	246	151	1,587	1,052	243	16	161	115	78	181	184	-407	85	36
Nov	632	-424	408	168	337	142	601	80	207	1	216	97	31	-504	200	168	122	45
Q4 Dec	1,902	903	346	39	270	344	1,685	978	406	13	175	112	217	-75	-61	26	95	232
2007 Jan	681	56	286	41	178	120	913	593	111	8	117	84	-232	-537	175	33	61	36
Feb	956	767	-226	-19	283	151	957	723	-71	27	170	107	-0	45	-154	-46	112	43
Q1 Mar	-3,177	-3,182	-239	-314	389	169	1,190	836	-83	20	312	106	-4,366	-4,018	-155	-335	77	64

Note - Each month small revisions to figures may have been made since previous press release. This reflects additional information received.

* The Equity asset class contains the Specialist sector which includes funds investing in Property through direct, indirect or varied global investments. Sales of these funds in March were Net Total £629 million, Net Retail Sales £471 million, Net Institutional Sales £158 million.

Equity includes the following sectors: UK All Companies, UK Smaller Companies, UK Equity Income, Japan, Japanese Smaller Companies, Asia Pacific Excluding Japan, Asia Pacific Including Japan, North America, Europe Including UK, Europe Excluding UK, North American Smaller Companies, European Smaller Companies, Technology and Telecommunications, Global Growth, Global Emerging Markets and Specialist.

Bond includes the following sectors: UK Gilt, UK Index Linked Gilts, UK Corporate Bond, UK Other Bond, UK Zeros and Global Bond.

Money Market includes the following sector: Money Market

Balanced includes the following sectors: Active Managed, Balanced Managed, Cautious Managed and UK Equity and Bond Income.

Other includes the following sectors: Guaranteed Protected Funds, Pensions and Unclassified Sector.