

	Mar-05	Feb-05	Mar-04
Total funds under management	£282.3 bn	£285.3 bn	£246.0 bn
ISA funds	£38.4 bn	£38.4 bn	£32.4 bn
PEP funds	£37.9 bn	£38.5 bn	£37.4 bn
OEIC funds	£177.6 bn	£180.0 bn	£155.0 bn
Total gross sales	£6,127.9 m	£4,901.7 m	£5,665.0 m
Gross retail sales	£3,332.0 m	£2,947.2 m	£3,645.3 m
Gross ISA sales	£822.9 m	£417.1 m	£844.4 m
Gross PEP sales	£81.3 m	£76.9 m	£108.2 m
Gross institutional sales	£2,795.9 m	£1,954.5 m	£2,019.7 m
Total repurchases	£5,666.1 m	£3,774.2 m	£5,135.0 m
Retail repurchases	£2,908.4 m	£2,363.9 m	£2,107.7 m
ISA repurchases	£377.4 m	£331.6 m	£349.4 m
PEP repurchases	£323.6 m	£320.9 m	£374.6 m
Institutional repurchases	£2,757.8 m	£1,377.2 m	£2,424.3 m
Total net sales	£461.8 m	£1,127.5 m	£529.0 m
Net retail sales	£423.6 m	£550.2 m	£934.6 m
Net ISA sales	£445.4 m	£85.6 m	£495.0 m
Net PEP sales	-£242.3 m	-£244.0 m	-£266.4 m
Net Institutional sales	£38.2 m	£577.3 m	-£404.6 m
Total accounts	18.03 m	18.10 m	19.09 m
ISA accounts	8.31 m	8.27 m	8.29 m
PEP accounts	5.80 m	5.84 m	6.58 m
Number of funds	1,972	1,987	1,945
Number of companies	120	120	127
Number of OEIC providers	75	75	73